

For our client, an experienced and first quality Swiss external managers company, with private, families and institutional services, based in Geneva, Zürich and several places in the world, we are looking for

External Asset Managers, based in Zürich **to join a leading Swiss EAM company, FINMA regulated**

Responsibilities

- Build trust and develop a specific relationship with each client, based on rigorous ethics
- Ensure that the proposed products and services maximize the clients' needs, goals and objectives
- Develop your own book of business consisting of High Net Worth private clients, multi-family offices or institutional clients
- Define and execute a business plan based on your clientele and network of relations

Our client offers

- The opportunity to join one of the most reputed External Asset Manager establishment in Switzerland, proposing private, multi-family and institutional services
- A FINMA fully-regulated company
- A stable organisation, with long term view and an excellent brand
- A people-oriented environment
- Excellent working conditions and package

Your profile

- Currently in place within a bank, an EAM, a multi-family office or a financial institute, and interested in joining a first-quality Swiss EAM in order to offer durability, quality and stability to your clients
- At least 10 years of successful experience in Private Banking working with (Ultra) High Net individuals, families or financial institutions
- Senior Private banker with strong relationship management and advanced knowledge of your market and clients
- Very good knowledge of products, services and financial markets
- Entrepreneurial spirit
- Swiss National or valid C Permit
- Teams specialized on specific markets are welcomed.

Please contact or address your application to:

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ESA Partners is a Swiss firm, based in Geneva, active in executive & talent search for banks and financial institutions.